



Highest ever Quarterly Profit; EBITDA doubles; PAT Soars Five-Fold

- ✓ Revenue growth of 39%; EBITDA growth of 118%; PAT growth of 458%
- ✓ Same Store Sales Growth (SSSG) of 34.2%
- ✓ North Cluster turns positive with its EBITDA Margin at 4.9%

Hyderabad, 07th Aug 2026

Electronics Mart India Limited, one of the largest electronics retailer in India has announced its unaudited financial results for the quarter ended 30th June 2026

Key Highlights for Q1 FY27

- Revenue from Operations stood at Rs. 2,419 crores, a growth of 39% Y-o-Y
- Gross Profit stood at Rs. 417 crores, a growth of 65% Y-o-Y; with GP Margins at 17.2%
- EBITDA stood at Rs. 239 crores, a growth of 118% Y-o-Y; with EBITDA Margins at 9.9%
- Profit After Tax stood at Rs. 121 crores, a growth of 458% Y-o-Y
- South Cluster revenue grew 40% Y-o-Y, with an EBITDA Margin of 10.9%
- North Cluster revenue grew 29% Y-o-Y, with EBITDA Margin improving to 4.9% as more stores continue to mature
- Same Store Sales Growth (SSSG) of 34.2%
- Product Mix: Mobiles 39%; Large Appliances 48%; Small Appliances, IT & Others 13%
- Net Store Additions of 4 during the quarter, taking the total store count to 227 across 100+ cities

Commenting on the Company's Performance, Mr. Karan Bajaj, CEO of EMIL, said,

"Q1 FY27 was our strongest quarter to date, with all key metrics moving in the right direction — revenue grew 39% to Rs. 2,419 crores, gross profit rose 65% to Rs. 417 crores with margins expanding to 17.2%, EBITDA increased 118% to Rs. 239 crores at a 9.9% margin, and PAT grew 458% to Rs. 121 crores. The margin expansion was broad-based, driven by an improved product mix and operating leverage playing out as throughput increased across our newer stores. SSSG of 34.2% reflects the pace at which our stores are maturing and the strength of demand in our core markets.

Our South cluster continues to operate as a scaled, profitable engine at a 10.9% EBITDA margin, and our North cluster is beginning to follow the same trajectory — revenue grew 29% with margins improving to a record 4.9%, as more stores in the region mature and gain scale.

Looking ahead, we are preparing to enter West Bengal, the next step in our cluster-based expansion strategy where we see meaningful headroom for organized retail. For the remainder of FY27, our priorities remain working capital efficiency, disciplined expansion, and the customer experience that has underpinned EMIL's growth over the past four decades."



ABOUT ELECTRONICS MART INDIA LIMITED

Electronics Mart India Limited (EMIL), is one of India's largest consumer durables and electronics retailers, with a legacy spanning over four decades. Founded in 1980 by Mr. Pavan Kumar Bajaj in Hyderabad, the company has grown from a single store to a formidable multi-state retail network, firmly establishing itself as the largest electronics retailer in South India.

EMIL operates an extensive network of over 225 stores across more than 100 cities in Telangana, Andhra Pradesh, and the National Capital Region, offering consumers a curated selection of over 8,000+ SKUs across 100+ leading domestic and international brands. Its product portfolio spans large appliances, including air conditioners, televisions, washing machines, and refrigerators, mobile phones, small appliances, IT products, and a growing range of smart home and lifestyle solutions.

The company is committed to delivering a premium and differentiated retail experience, underpinned by strong brand partnerships, a deep understanding of regional consumer preferences, and a proven ability to scale responsibly. EMIL's retail footprint spans both multi-brand outlets and exclusive brand outlets, catering to a diverse and aspirational consumer base across urban and semi-urban markets.

Listed on the National Stock Exchange of India, EMIL continues to expand its reach, deepen its brand partnerships, and invest in long-term capabilities — positioning itself as a trusted destination for the evolving Indian consumer at every stage of their electronics and home lifestyle journey.

Contact Details

Company:
ELECTRONICS MART INDIA LIMITED



CIN: L52605TG2018PLC126593

Mr. Vishal Pundir, VP – Strategy
vishal.pundir@bajajelectronics.in
 040 2323 0244

Investor Relations:
STRATEGIC GROWTH ADVISORS PVT. LTD.



CIN: U74140MH2010PTC204285

Mr. Deven Dhruva / Mr. Ronak Jain
deven.dhruva@sgapl.net / ronak.jain@sgapl.net
 +91 98333 73300 / +91 98209 50544

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